

Message Text

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PAGE 01 COPENH 05630 310852Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 OMB-01
TRSE-00 /037 W
-----040303 010323Z /70

R 310745Z AUG 78
FM AMEMBASSY COPENHAGEN
TO SECSTATE WASHDC 7076
INFO AMEMBASSY HELSINKI
AMEMBASSY OSLO
AMEMBASSY STOCKHOLM

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E O 11652: N/A
TAGS: EAIR, SW, NO, DA
SUBJ: SAS TRANSATLANTIC AIR FARE

REF: COPENHAGEN 5411

1. ON AUG 28, SCANDINAVIAN AIRLINES SYSTEM (SAS) PLACED ADS IN THE MAJOR DANISH DAILIES OFFERING A MINI-PRICE OF DKR 1,985 FOR A COPENHAGEN/NEW YORK ROUNTRIP, PENDING GOVERNMENT APPROVAL. ACCORDING TO THE AD, SAS OFFERS THE FOLLOWING:

- A. PRICE DKR 1,985 FOR A COPENHAGEN/NEW YORK ROUNTRIP EFFECTIVE FROM OCTOBER 1, 1978.
- B. SAS DECIDES DAY OF DEPARTURE, WHILE CUSTOMER DECIDES WEEK OF DEPARTURE.
- C. TICKET MUST BE BOUGHT AT LEAST 21 DAYS PRIOR TO WEEK OF DEPARTURE. SALES START ON SEPTEMBER 1, 1978.
- D. THERE WILL ONLY BE A LIMITED NUMBER OF SEATS PER WEEK (PRESS REPORTS SUGGEST AROUND 500 PER WEEK)
- E. THE TICKET GUARANTEES THAT SPACE WILL BE

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AVAILABLE WITHIN THE WEEK APPLIED FOR.
F. THE TICKET IS VALID FOR ONE YEAR.

2. EMBASSY CONTACT WITH MINISTRY OF PUBLIC WORKS (MPW) ON AUGUST 30 REVEALED THAT THE APPLICATION FROM SAS WAS RECEIVED ON AUGUST 29. ACCORDING TO THE MPW OFFICIAL, THE SAS APPLICATION REFERS

DIRECTLY TO THE APPLICATION FILED BY NORTHWEST AIRLINES, WHICH WAS APPROVED ON AUGUST 17 AS PER REFTEL. SAS FILED AN APPLICATION WITH THE SWEDISH AND NORWEGIAN AUTHORITIES ON THE SAME DATE AND ASKED FOR APPROVAL OF THE FOLLOWING AIR FARES (ALL ROUNDTRIP NEW YORK):

FROM COPENHAGEN FCU\$ 287.00/US\$ 304.00/DKR 1,985.

FROM OSLO: FCU\$ 287.00/US\$ 304.00/NKR 1,870.

FROM STOCKHOLM: FCU\$ 311.00/US\$ 330.00/SKR. 1,650.

FROM GOTHENBURG: FCU\$ 287.00/US\$ 304.00/SKR. 1,520.

EFFECTIVE PERIOD APPLIED FOR IS FROM OCTOBER 1, 1978 UNTIL MARCH 31, 1979. THE ONE-YEAR VALIDITY IS BASED ON START OF TRAVEL PRIOR TO THE END OF PERIOD, I.E., MARCH 31, 1979 WITH RETURN TRIP TO TAKE PLACE BEFORE MARCH 31, 1980.

E. MPW OFFICIAL TOLD EMBASSY THAT PROVIDED THE SAS APPLICATION DOES NOT DEVITE IN PRINCIPLE FROM THE NORTHWEST APPLIATION, SHE SAW NO REASON FOR MPW NOT TO APPROVE THE SAS APPLICATION. THE EVENTUAL APPROVAL IS EXPECTED TO BE GRANTED BY THE END OF THIS WEEK OR EARLY NEXT WEEK.

4. EMBASSY IS NOT AWARE WHETHER SAS HAS FILED AN APPLICATION WITH THE U.S. AUTHORITIES AND WOULD APPRECIATE INFORMATION ON STATUS OF SAME
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IN WASHINGTON.

5. EMBASSY HAS LEARNED THAT FINNAIR (THE FINNISH AIRLINE) HAS APPLIED FOR A SIMILAR TRANSATLANTIC BARGAIN FARE. THIS APPLICATION IS REPORTEDLY UNDER CONSIDERATION BYT THE MPW, BUT DECISION ON APPROVAL HAS NOT YET BEEN MADE.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR FARES, AIR ROUTES
Control Number: n/a
Copy: SINGLE
Draft Date: 31 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978COPENH05630
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Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
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From: COPENHAGEN
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t1978085/aaaaadv.tel
Line Count: 102
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3df06f61-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Subject: SAS TRANSATLANTIC AIR FARE
TAGS: EAIR, SW, NO, DA, US, SAS, SCANDANAVIAN AIRLINES SYSTEM
To: STATE
Type: TE
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Review Markings:
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